



YOUR GUIDE TO A SEAMLESS MOVE FROM CALIFORNIA TO NEW MEXICO

What to Expect, What to Know, and How to Make It Easy.

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WELCOME TO YOUR NEW ADVENTURE

Hi there! I'm Shantel Payton, a New Mexico-based REALTOR® specializing in helping California families relocate confidently and easily. Moving across state lines is a big deal—and my job is to take the stress out of it. This guide is packed with tips, comparisons, and helpful steps to make your transition as smooth as possible. Let's get started!

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Cost of Living Comparison: California vs. New Mexico

Get more for your money in the Land of Enchantment

Category	California (Average)	New Mexico (Average)
Home Price	\$866,100	\$370,600
Property Tax Rate	.70%	.62%
Gasoline (per gallon)	\$5.35	\$3.29
Utilities (monthly)	\$572	\$374
State Income Tax (top rate)	13.3%	5.9%

(Note: Averages may vary by city and time of year. This is a general overview.)

sources: [bankrate.com](https://www.bankrate.com), [gasprices.aaa.com](https://www.gasprices.aaa.com), [move.org](https://www.move.org), [axfoundation.org](https://www.axfoundation.org)



New Mexico Lifestyle Overview

Climate



Four beautiful seasons, low humidity, and 280+ sunny days a year.

Nature



Hiking, skiing, hot springs, desert landscapes, national parks.

Culture



Rich blend of Native, Hispanic, and modern influences.

Food



World-famous green chile, locally owned restaurants, farmers markets.

Pace of Life




Slower, more affordable, more personal.





10 Steps for an Easy Move

1. Research your move
 2. Get pre-approved with a trusted local lender
 3. Schedule a virtual consultation with Shantel
 4. Receive curated listings based on your needs
 5. Tour homes virtually or schedule a trip
 6. Make an offer (even from out of state!)
 7. Complete inspections and paperwork remotely
 8. Coordinate your move with Shantel's preferred vendors
 9. Close on your new home online
 10. Arrive and settle in with a warm welcome!
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What to Expect from a Remote Move

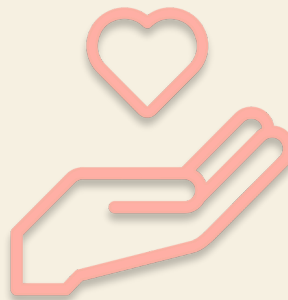
White-Glove Relocation Services tailored for out-of-state buyers!



Area Insights:
Neighborhood comparisons, lifestyle fit, and commute help



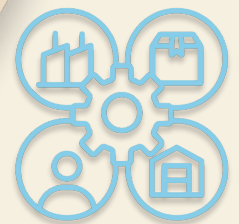
Virtual Home Tours:
Personalized video walkthroughs at your convenience.



Continuous Support:
From home search to moving day and beyond!



Remote or In person Closings:
Fully digital process from offer to final signature.



Vendor Referrals:
Movers, contractors, lenders, inspectors, and more!





Frequently Asked Questions

Q: Can I really buy a home without visiting in person?

A: Yes! Many of my clients close remotely confidently thanks to in-depth video tours and local representation.

Q: Is New Mexico safe?

A: Like any state, safety varies by neighborhood. I can provide crime data and local insights to help you make an informed choice.

Q: What paperwork do I need to close remotely?

A: I guide you through each step. Most documents can be signed electronically, with a notary arranged as needed.

Q: What if I want to visit first?

A: Great! I'll help you plan a productive home tour trip and schedule back-to-back showings.

Ready to Take the Next Step?

Let's chat! Schedule your free relocation consultation today.

Contact Me Today!

Shantel Payton

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Thank You!

